

Land Surveying Business Opportunity: Founder seeks new owner/partner

Grimshaw Surveying, Inc. with 27 years of experience and over \$100k in annual revenue seeks a new owner/partner. Doing work in Southwestern Utah, founder Douglas B. Grimshaw (PLS 174457) looks to sell to a licensed PLS individual or an existing Land Surveying Firm.

Benefits of the offer are listed below:

27 years of excellent reputation (in PLSS, construction, topography, subdivision, development, property boundary, utility and water surveys):

- Positive client relations with steady referrals & work stream
- Trust among other surveyors
- Multiple references available for clients & government

Significant recurring contracts:

- Beaver County
- Garfield County
- Smithfield Hog Production (Circle 4 Farms)
- Intermountain Power Service Corporation (Delta, UT)

Data & Information:

- 27 years of survey records in Southwestern Utah
- Corner data on approximately 3000 PLSS corners surveyed for Iron, Beaver & Garfield counties

Equipment:

- GPS: R8 receivers (base & rover), Trimble TSC3 data collector, Trimmark 3 radio and TBC
- Conventional: Topcon GTS-312 with HP 48GX data collector

Office:

- 170 sq. ft. space with storage
- HP computer & HP T790 plotter
- 2008 AutoCad Land Desktop Design
- Phone # in continuous use since 1990

Transition: Owner is 66 years young, enjoys good health, and still very much enjoys survey work, but desires to pursue other interests. While the new owner will ultimately be responsible for all accounting, research, field work, client relations, bidding, drafting, collections, hiring, etc., Doug Grimshaw would be available to effect the transition, help as needed (I still enjoy the field work, but the office work not so much) and for consultation.

\$: Will entertain an outright sale of business or some form of transition/buyout.

Inquiries should be sent to [dbgrimshaw@gmail](mailto:dbgrimshaw@gmail.com)